



Unaudited financial statements of the Sava Insurance Group 2020

Ljubljana, 5 March 2021

Key unaudited figures of the Sava Insurance Group

EUR, except percentages	2020	2019
Total of all operating segments		
Operating revenue	674,902,104	584,178,117
Year-on-year change	15.5%	9.9%
Profit or loss before tax	67,746,715	60,744,015
Year-on-year change	11.5%	9.9%
Profit or loss, net of tax	56,386,299	50,194,588
Year-on-year change	12.3%	16.7%
Comprehensive income	75,783,096	59,589,361
Year-on-year change	27.2%	63.5%
Return on revenue*	8.6%	8.6%
Net expense ratio, including operating revenue*/***	29.5%	31.6%
Return on equity		
Return on equity	13.3%	13.8%
Earnings or loss per share	3.63	3.22
Return on the investment portfolio*/**		
Return on the investment portfolio*/**	1.6%	1.9%
Reinsurance + non-life		
Gross premiums written	546,242,406	508,530,894
Year-on-year change	7.4%	11.2%
Net incurred loss ratio*	61.6%	61.7%
Net expense ratio	31.1%	32.3%
Net combined ratio*	93.9%	93.8%
Profit or loss before tax	41,069,221	40,460,026
Year-on-year change	1.5%	-0.9%
Life		
Gross premiums written	130,266,058	87,668,880
Year-on-year change	48.6%	0.9%
Net expense ratio	23.0%	28.9%
Profit or loss before tax	27,284,252	16,593,299
Year-on-year change	64.4%	34.3%
Total of all operating segments		
Total assets	2,467,251,303	1,885,953,003
Change on 31 December of prior year	30.8%	10.5%
Shareholders' equity		
Shareholders' equity	460,214,488	384,776,847
Change on 31 December of prior year	19.6%	13.1%
Net technical provisions		
Net technical provisions	1,600,307,265	1,115,945,868
Change on 31 December of prior year	43.4%	1.2%
Book value per share		
Book value per share	29.70	24.83
Number of employees (full-time equivalent basis)		
Number of employees (full-time equivalent basis)	2,690.7	2,723.3
Solvency ratio under Solvency II rules		
Solvency ratio under Solvency II rules	-	220.0%

* Effect of exchange differences excluded.

** Subordinated debt expenses excluded. In 2020, impairment losses on goodwill are also excluded.

*** Exclusive of extraordinary income on acquisition of companies (2020: Vita, 2019: ERGO) and amortisation of client list.

Unaudited financial statements of the Sava Insurance Group

Unaudited statement of financial position

EUR	31 December 2020	31 December 2019
ASSETS	2,467,251,303	1,885,953,003
Intangible assets	64,278,611	61,060,069
Property, plant and equipment	48,336,491	47,615,710
Right-of-use assets	8,648,594	9,974,252
Deferred tax assets	4,924,819	2,044,124
Investment property	16,121,079	16,695,132
Financial investments in subsidiaries and associates	15,056,143	581,104
Financial investments:	1,430,149,336	1,064,874,239
- Loans and deposits	31,796,178	53,363,639
- Held to maturity	43,679,425	41,586,644
- Available for sale	1,327,264,062	943,663,578
- At fair value through profit or loss	27,409,671	26,260,378
Assets held for the benefit of policyholders who bear the investment risk	411,224,812	213,159,889
Reinsurers' share of technical provisions	42,609,217	38,620,539
Investment contract assets	158,765,028	151,197,102
Receivables	153,871,498	159,413,917
Receivables arising out of primary insurance business	135,285,588	139,954,356
Receivables arising out of reinsurance and co-insurance business	6,054,576	6,734,564
Current tax assets	529,831	3,002,507
Other receivables	12,001,503	9,722,490
Deferred acquisition costs	24,278,003	23,500,521
Other assets	4,240,414	2,841,516
Cash and cash equivalents	83,458,594	93,804,031
Non-current assets held for sale	1,288,664	570,858
EQUITY AND LIABILITIES	2,467,251,303	1,885,953,003
Shareholders' equity	460,214,488	384,776,847
Share capital	71,856,376	71,856,376
Capital reserves	43,035,948	43,035,948
Profit reserves	202,285,580	202,170,501
Own shares	-24,938,709	-24,938,709
Fair value reserve	40,173,090	20,718,610
Reserve due to fair value revaluation	964,485	924,038
Retained earnings	73,413,529	42,128,483
Net profit or loss for the period	56,197,540	31,546,718
Translation reserve	-3,266,013	-3,168,414
Equity attributable to owners of the controlling company	459,721,826	384,273,551
Non-controlling interests in equity	492,662	503,296
Subordinated liabilities	74,804,974	74,822,710
Technical provisions	1,233,312,054	933,952,709
Unearned premiums	210,614,842	207,895,397
Technical provisions for life insurance business	465,641,679	211,877,103
Provision for outstanding claims	547,764,679	502,914,277
Other technical provisions	9,290,854	11,265,932
Technical provisions for the benefit of life insurance policyholders who bear the investment risk	409,604,428	220,613,698
Other provisions	9,287,735	8,705,469
Deferred tax liabilities	14,901,575	5,294,664
Investment contract liabilities	158,596,453	151,040,643
Other financial liabilities	470,937	355,908
Liabilities from operating activities	58,412,273	61,290,549
Liabilities from primary insurance business	46,269,833	50,356,998
Liabilities from reinsurance and co-insurance business	6,837,159	9,300,437
Current income tax liabilities	5,305,281	1,633,114
Lease liability	8,255,225	10,448,915
Other liabilities	39,391,161	34,650,891

Unaudited income statement

EUR	1–12/2020	1–12/2019
Net premiums earned	635,361,568	548,040,035
Gross premiums written	679,749,305	598,526,157
Written premiums ceded to reinsurers and co-insurers	-41,050,900	-36,146,607
Change in gross unearned premiums	-2,216,711	-19,266,582
Change in unearned premiums, reinsurers' and co-insurers' shares	-1,120,126	4,927,067
Income from investments in subsidiaries and associates	142,088	2,717,909
Profit from investments in equity-accounted associate companies	142,088	0
Other income	0	2,717,909
Investment income	26,449,203	20,273,977
Interest income	16,151,438	14,016,424
Other investment income	10,297,765	6,257,553
Net unrealised and realised gains on investments of life insurance policyholders who bear the investment risk	23,043,525	23,278,584
Other technical income	14,544,056	12,736,452
Commission income	5,899,388	4,291,946
Other technical income	8,644,668	8,444,506
Other income	30,895,868	27,693,576
Net claims incurred	-426,695,412	-399,191,460
Gross claims payments, net of income from recourse receivables	-399,532,382	-392,032,235
Reinsurers' and co-insurers' shares	5,199,171	10,559,367
Change in the gross provision for outstanding claims	-36,154,019	-23,869,642
Change in the provision for outstanding claims, reinsurers' and co-insurers' shares	3,791,818	6,151,050
Change in other technical provisions	40,613,572	46,506,883
Change in technical provisions for policyholders who bear the investment risk	-35,479,642	-12,825,182
Expenses for bonuses and rebates	-103,253	227,917
Operating expenses	-203,216,146	-186,955,234
Acquisition costs	-74,410,866	-65,793,677
Change in deferred acquisition costs	1,561,215	2,908,414
Other operating expenses	-130,366,495	-124,069,971
Expenses for investments in associates and impairment losses on goodwill	-2,096,868	-54,721
Impairment loss on goodwill	-2,096,868	0
Loss arising out of investments in equity-accounted associate	0	-54,721
Expenses for financial assets and liabilities	-13,122,281	-1,707,664
Impairment losses on financial assets not at fair value through profit or loss	-1,099,794	0
Interest expense	-3,152,597	-682,017
Other investment expenses	-8,869,890	-1,025,647
Other technical expenses	-19,324,402	-15,435,751
Other expenses	-3,265,162	-4,561,305
Profit or loss before tax	67,746,714	60,744,016
Income tax expense	-11,360,415	-10,549,428
Net profit or loss for the period	56,386,299	50,194,588
Net profit or loss attributable to owners of the controlling company	56,222,528	49,977,170
Net profit or loss attributable to non-controlling interests	163,771	217,418
Earnings per share (basic and diluted)	3.63	3.22